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How To Hire The Right Chief Information Officer

Today, the focus for most businesses is building greater adaptability and resilience in the face of sluggish revenues and changing customer expectations.

The Role Of The CIO In Employee Experience

The IC is searching for 'somebody who is absolutely steeped in the business of cloud and IT and telecommunications ... !And we are seeking a world-class IC CIO from industry with demonstrated ...

The IC is recruiting for a 'titan of industry' to be CIO

This series of articles looks to demystify the various C-level roles within fintech companies today [exploring the career paths taken by top managers, their critical skills, daily responsibilities ...

Demystifying the role of the fintech CIO

CIOs spent the past 18 months accelerating their digital projects in response to the effects of the pandemic, but for some, quick fixes could result in more work and expenses down the road.

CIOs Faced Trade-Off Between Speed and Perfection in Pandemic Response

This article is part of The Water Cooler, a recurring column for technology executives to digest, discuss and debate. Next up: What is your technology strategy to support hybrid work? Email us here.

The Water Cooler: How 8 CIOs gained a seat in the C-suite

Technology leaders are better positioned than ever to drive strategic alignment across their organizations. Here's how to get started.

CIO leadership takes on an even greater strategic role as digitalization accelerates

How are you fighting turnover right now? Award-winning CIOs share tips on how to ensure your best IT talent feels compelled to stay ...

6 IT talent retention strategies: Chicago CIO of the Year winners share

My top priority right now is to make sure that we have all the right tools, technology and infrastructure in place, not only to match our growth, but help accelerate it.[] said Sumit Johar, the company ...

Automation Anywhere's New CIO Aims to Bring More Bots In-House

Although small in the scope of the larger budget, the funding was hard-won by state CIO John Quinn. In a recent interview with StateTech, Quinn discussed the shift to hybrid work, the state's IT ...

Q&A: Vermont CIO John Quinn on the Evolution of Digital State Government

The Tampa Bay Business Journal has determined its 2021 CIO of the Year honorees, recognizing local information technology executives and emerging leaders in the field who are working to advance their ...

Here are the 2021 TBBJ CIO of the Year honorees

"Hundreds of people [faculty, staff, students, family members, and local business owners have voiced their concerns over the past few months" Pennsylvania AFL-CIO Secretary-Treasurer Frank Snyder ...

Pennsylvania AFL-CIO Respond to PASSHE Consolidation Vote

Amerisure will receive an Impact Award from the Novarica Insurance Technology Research Council, a peer community of hundreds of insurer CIOs. More than sixty CIO council members reviewed more than 60 ...

Amerisure Selected by Insurer CIOs for Novarica Impact Award

CIO Adrian Butler has adopted a product management ... strategy and operating model that would be of lasting value to the business. [Casey's has had a history of growth and stability, but ...

Casey's General Stores IT delivers business outcomes in product management shift

CIOs annual Executive Paywatch report, CIOs of S&P 500 companies made 299 times the average worker's salary. On average, executives received \$15.5m in total compensation, an increase of \$260,000 per ...

American CEOs were paid 299 times more than the average worker in 2020

The role of technology leaders/whether CIO, CTO, CSO, or CDO/continues to change at pace, driven by the emergence of new technologies and business models. CIO50 Australia will capture this ...

2021 CIO50 Australia awards: Nominations are now open

The New York CIO of the Year® ORBIE® Awards will honor chief information officers who have demonstrated excellence in technology leadership. Since inception of the first CIO of the Year Awards ...

NOMINATIONS OPEN: The 2021 New York CIO of the Year® ORBIE® Awards

Sales and HR are two examples of business functions where AI is having ... VentureBeat: As a CIO, what are some recommendations you have for HR leaders as they consider if, how, and when to ...

A CIO weighs in on how AI can benefit non-technical roles, particularly HR

As the country finds her feet after yet another crippling lockdown, businesses find themselves grappling with the enormous challenge of maintaining business ... to host the CIO Leaders Virtual ...

The CIO Leaders Virtual Forum 2021: creating the blueprint for a digital future

The National Institutes of Health Information Technology Acquisition and Assessment Center (NITAAC)'s highly anticipated Chief Information Officer [Solutions and Partners 4 (CIO-SP4 ...

Remember the '70s? Way back then, IT was a mainframe that sat in some room and only a few people had a key. Flash forward a decade, and IT was a limited set of systems irrelevant to the vast majority of employees and customers. But today, all of the sudden, technology belongs to everyone. Because of the suddenness of this revolution in technology adoption, most IT organizations have not had enough time to evolve into a "comfortable integration" with the rest of the company. This lack of comfortable integration has led to confusion over who is truly accountable for the return on technology investments, how much influence IT leaders should have over a company's business strategy, and whether CEOs need to hire Chief Digital Officers onto their senior leadership teams. Through interviews with dozens of CIOs, Heller has created a snapshot of what CIOs are doing to lead IT in a climate where technology belongs to everyone. She addresses how CIOs are changing their operating models, their approaches to talent development, and their assessment of the new IT provider marketplace. Most importantly, Heller defines the top ten skills and behaviors that CIOs will need to develop if they are going to be successful in an ever changing landscape. As a master storyteller, Heller incorporates philosophy, humor, and pragmatic advice into a book that both informs and entertains.

Recognized as One of the Best Business Books for 2014 by CIO Magazine Based on interviews with more than 150 CIOs, ITbusiness executives, and academic thought leaders, The Strategic CIO: Changing the Dynamics of the Business Enterprise provides insight, success stories, and a step-by-step methodology to transform your IT organization into a strategic asset that drives customer value, increases revenues, and enhances shareholder wealth. The book details how strategic CIOs from FedEx, Pricer & Gamble, McKesson, and other leading companies transformed their organizations. It illustrates the methods these CIOs used to become strategic partners that collaborate effectively within their organizations to leverage information and technology for a competitive advantage. The text will help you assess the key competencies and skills required by IT personnel to partner with your business teams to create new and enhanced products and services that create customer value, increase margin, and enhance shareholder wealth. The book includes powerful methodologies, time-saving templates, proven best practices, and helpful assessments. It also details a four-phase methodology, along with the associated activities and tools, to help your IT organization successfully transform into a strategic IT organization. Gain insight into the four domain competencies and twelve associated skills required to build effective strategic IT organizations. Build your roadmap to success using the transformation methodology described in the text and you will be on your way to making your organization a strategic IT organization. Read Philip Weinzimer's recent article that appeared on CIO.com.

Regardless of industry, most major companies are becoming technology companies. The successful management of information has become so critical to a company's goals, that in many ways, now is the age of the CIO. Yet IT executives are besieged by a host of contradictions: bad technology can bring a company to its knees, but corporate boards rarely employ CIOs; CIOs must keep costs down at the very same time that they drive innovation. CIOs are focused on the future, while they are tethered by technology decisions made in the past. These contradictions form what Martha Heller calls The CIO Paradox, a set of conflicting forces that are deeply embedded in governance, staffing, executive expectations, and even corporate culture. Heller, who has spent more than 12 years working with the CIO community, offers guidance to CIOs on how to attack, reverse, or neutralize the paradoxical elements of the CIO role. Through interviews with a wide array of successful CIOs, The CIO Paradox helps readers level the playing field for IT success and get one step closer to bringing maximum value to their companies.

For many CIOs, the value they deliver is elusive. It's not that they do not create positive business outcomes, it's that they have a hard time demonstrating value for the money spent. As a result, many IT leaders find themselves trapped in a vicious cycle of defending their budgets, cutting resources when times are tight, and struggling to keep pace with an insatiable business appetite for innovation. Meanwhile, business leaders increasingly rely on the cloud and other third parties for their technology needs, finding clear tradeoffs between cost, features, risk, and speed of delivery at their fingertips. CIOs must not only compete with these alternatives, they must embrace the new reality of a multi-sourced, service-oriented world.Many IT leaders are taking a more proactive approach to optimizing value. By using shared facts about cost, consumption, quality, risk and performance, hundreds of CIOs have empowered value conversations centered on cost-for-performance, business-aligned portfolios, investments in innovation and enterprise agility. The tradeoffs they've illuminated changed the tone of their meetings and instilled a business mindset in IT decisions.By reading this book, you'll discover and learn the following:-A practical, applied framework -- called Technology Business Management -- for creating and using shared facts to make better decisions about people, technologies, services and investments-A standard taxonomy of resources, technologies and services for CIOs to translate between IT, financial, and business perspectives-Creating transparency to empower decision makers, demonstrate cost-efficiency, shape demand and plan in step with the business-What your technology business model says about the value you deliver and the disciplines you employ-How to shift from project portfolio management to service portfolio management to both improve alignment and adopt more agile approaches to innovation and development-How to optimize run-the-business spending by optimizing infrastructure, labor and services and rationalizing your portfolios for better alignment-How to improve your ability to change the business by better governing innovation investments and improving enterprise agility-How to create and execute a roadmap for improving data and decision making capabilities over time while reaping rewards at every stage of maturity

Down to earth, real answers on how to manage technology/from renowned IT leaders Filled with over thirty contributions from practitioners who handle both the day-to-day and longer term challenges that Information Technology (IT) departments and their parent businesses face, this hands-on, practical IT desk reference is written in lay terms for business people and IT personnel alike. Without jargon and lofty theories, this resource will help you assist your organization in addressing project risks in a global and interconnected world. Provides guidance on how business people and IT can work together to maximize business value Insights from more than thirty leading IT experts Commonsense, rational solutions for issues such as managing outsourcing relationships and operating IT as a business Offering solutions for many of the problems CIOs face, this unique book addresses the Chief Information Officer's role in managing and running IT as a business, so the IT department may become a full strategic partner in the organization's crucial decisions.

Machiavellians are few in number in IT. The massive pressure on CIOs continues to increase as the opportunities to use technology in business become more prevalent and more competitive. As CIOs often find themselves at the center of business conflict, they must not only familiarize themselves with Machiavellian tactics as a defensive weapon, but also learn to use them as an offensive weapon in extreme situations so that they can increase IT's contribution to their enterprises. As Italian political philosopher Niccolo Machiavelli implied, you're either predator or prey, and the animal you most resemble determines your position on the food chain. In The Wolf in CIO's Clothing Gartner analyst and author Tina Nunno expands on Machiavelli's metaphor, examining seven animal types and the leadership attributes of each. Nunno posits the wolf -- a social animal with strong predatory instincts -- as the ideal example of how a leader can adapt and thrive. Technology may be black and white, but successful leadership demands an ability to exist in the grey. Drawing on her experience with hundreds of CIOs, Nunno charts a viable way to master the Machiavellian principles of power, manipulation, love, and war. Through compelling case studies, her approach demonstrates how CIOs and IT leaders can adjust their leadership styles in extreme situations for their own success and that of their teams.

Essential reading for IT professionals with aspirations towardthe top IT spot, and for sitting CIOs looking to refine theirmobile, social and cloud strategies and knowledge The definitive work on how to achieve leadership success in IT.Straight to the Top, Second Edition reveals how the role ofthe CIO is changing due to major trends associated with consumerand enterprise products and technologies driving new mobileolutions in today's organizations; cloud computing and the moveaway from controlled / internally managed data centers to pay asyou use and elastic cloud infrastructure and application services;and the impact social media is having on today's complexorganizations. Author Gregory S. Smith expertly coaches existing and aspiringCIOs on building the requisite skills through his observations andexperience as a veteran CIO with more than twenty-five years ofexperience leading IT teams and delivering complex technicalolutions in the information technology field. An invaluable guide to help information technology and businessprofessionals recognize the qualities, skills, and expertiseneccessary to attain the role of a CIO or enhance the skills forsitting CIOs Equips IT managers, CIOs, and CTOs to strategically plan theircareer moves Packed with encouragement, advice, and essential skills foraspiring and sitting CIOs Features interviews with leading IT professionals, CIOs, andexecutive recruiting professionals Providing an organized and comprehensive view of the CIO job andits important role in modern organizations, Straight to the Top,Second Edition equips sitting CIOs and CIO candidates with thestrategies and knowledge necessary to be successful in the newbusiness normal - a mobile, social and cloud-based world, and howto provide technology leadership as a world-class CIO.

If you're a general manager or CFO, do you feel you're spending too much on IT or wishing you could get better returns from your IT investments? If so, it's time to examine what's behind this IT-as-cost mind-set. In The Real Business of IT, Richard Hunter and George Westerman reveal that the cost mind-set stems from IT leaders' inability to communicate about the business value they create-so CIOs get stuck discussing budgets rather than their contributions to the organization. The authors explain how IT leaders can combat this mind-set by first using information technology to generate three forms of value important to leaders throughout the organization: -Value for money when your IT department operates efficiently and effectively -An investment in business performance evidenced when IT helps divisions, units, and departments boost profitability -Personal value of CIOs as leaders whose contributions to their enterprise go well beyond their area of specialization The authors show how to communicate about these forms of value with non-IT leaders-so they understand how your firm is benefiting and see IT as the strategic powerhouse it truly is.

As our economy shifts from recession to recovery, our current economic climate is ripe for transformation. CIOs are in a unique position to leverage technology in order to drive innovation and boost business growth. The CIO Playbook is the handy desk reference for CIOs, CEOs, CFOs, and up and coming leaders, revealing a dynamic seven-step framework (Partner [Organize [Innovate [Deliver [Support [Protect [Grow) that will guide you in making essential changes to your organization. The proven strategies, tools, and techniques in The CIO Playbook make it the ultimate "how-to" resource for creating a high-performance IT organization that delivers value-added products and services to employees, customers, and shareholders. Author Nicholas Colisto provides solutions to the issues that concern business leaders and IT practitioners, including: How to truly partner with business peers Delivering high-quality products and services that are embraced by your user community How to ensure your team is focused on the right innovations Measuring performance and running your department like a business Ways to attract, motivate, and retain a talented team working toward a common vision Managing risks to operate effectively and protect corporate reputation Featuring online templates for each of the seven steps described in the book, The CIO Playbook can help you transform your IT department from a mere order taker to a high-performance organization that delivers extraordinary business outcomes, despite this era of turbulent economic challenges.

Be the most effective CIO you can be!y learning from the best in the business Today's Chief Information Officers must be an entirely new breed of technology leader. With ever-changing demands from the business, and in an increasingly technology-centric business environment, CIOs must find game-changing innovations and process improvements that make a real impact on the bottom line. Business executives need their CIOs to be real partners/speaking the language of the business and donning their strategist caps/not just commodity managers. Those IT leaders who fail to break out of the order-taker, utility manager mold will, simply put, be looking for a new job. In Confessions of a Successful CIO: How the Best CIOs Tackle Their Toughest Business Challenges, current and future CIOs will gain invaluable perspectives from the stories of today's best IT leaders. These acclaimed leaders/each profiled in their own chapter/explain the toughest business decision they had to make, and how the outcome influenced and impacted their leadership style. These in-depth anecdotes take the reader inside some of the most challenging business climates imaginable and chronicle how these elite CIOs made the decisions that mattered. Read detailed case studies of how some of the best CIOs have handled their most challenging business problems Learn how the best CIOs anticipate changes to their business and respond/before the business comes knocking Explore how these top-flight CIOs make critical decisions around strategy and IT to not only benefit their companies, but in some cases, to save them from becoming obsolete. Analyze their perspectives on managing people, crises and balancing the risks and rewards of their "bet the farm" strategies Confessions of a Successful CIO is the new playbook for learning how to take risks, respond to crises, and create more value from IT. Each chapter presents a different challenge, giving present-day and future IT leaders the chance to examine, analyze and learn so that they can be just as successful as the CIOs they're reading about.